HVAC Sales Estimator

Full-Regular
Chippewa Falls, WI
Salary: $70,000-$90,000 + potential sales bonuses

Build your HVAC career with Kurth Heating & Cooling, an employee-owned company serving the Chippewa Valley since 1935.

Kurth has an open position as a full-time Estimator/Sales at our Chippewa Falls office. We are looking for an individual with industry and/or estimating experience.

Duties include:

- Selling HVAC systems in whole or part to potential residential and commercial clients. This includes scheduling customer appointments, fielding complaints and attending various tradeshows.
- Calculating cost for installing HVAC systems and quoting installed costs to potential/current customers. This includes drafting various types of proposals and communicating with customers.
- Project coordination with various members of the team (sheet metal workers, installers, and technicians) on WIP and scheduling.
- Designing layouts for various structures which include duct designs, system layout, pipe sizing (gas and vents), completion of accurate load calculations on new and existing structures; and attention to detail on ventilation requirements.
- Review job inventory list and cost out equipment. Special order materials and keep track of equipment records of incoming inventory for major jobs periodically.

Required Qualifications:

- High School diploma/GED
- Driver's License
- Associates degree in HVAC (5 years of experience in lieu of a degree)
- Minimum 2+ years' experience in HVAC installation

Preferred Qualifications:

- 2+ years of experience in HVAC estimating
- 2+ years of experience with commercial and industrial HVAC projects

Benefits and Team Support

Kurth offers a generous compensation and benefits package for team members, with competitive hourly pay based on experience.

Benefits include:

- Paid Holidays and PTO
- Health insurance and Health Savings Account
- Supplemental Insurance (Dental, vision, life, accident, and related coverage)
- Short-term disability insurance, 401(K), and profit sharing
- $30 bi-weekly cell phone reimbursement
- Ongoing paid training, certifications, and OTJ training

Interested applicants can submit resume to nicole@kurth-hvac.com. Or apply on our website: https://www.kurthheatingandcooling.com/careers.